#HM25 31 MARCH-4 APRIL 2025

SHAPING THE FUTURE WITH TECHNOLOGY

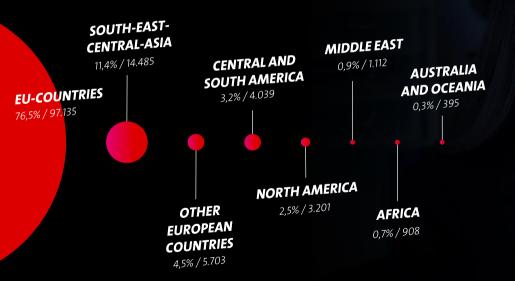
HANNOVER MESSE 2025 – Be part of it!

Review: 5G and Industrial Wireless Arena @









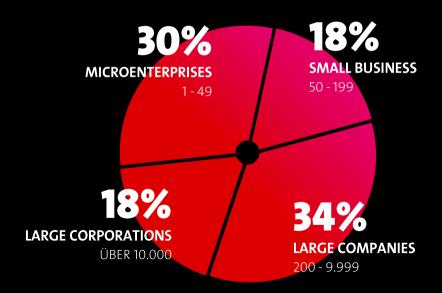
TOP 20

1	GERMANY 62,1% / 78.807	11	BELGIUM 1,0% / 1.277
2	CHINA 5,2% / 6.555	12	FRANCE 1,0% / 1.246
3	NETHERLANDS 2,9% / 3.662	13	UNITED KINGDOM 1,0%/1.240
4	UNITED STATES OF AMERICA 1,8% / 2.348	14	DENMARK 1,0% / 1.231
5	REPUBLIC OF KOREA 1,8% / 2.306	15	ITALY 1,0% / 1.280
6	BRAZIL 1,5% / 1.921	16	SWITZERLAND 0,8% / 1.072
7	JAPAN 1,5% / 1.895	17	SWEDEN 0,8% / 1.040
8	POLAND 1,5% / 1.859	18	SPAIN 0,8% / 1.010
9	TÜRKIYE 1,3% / 1.603	19	AUSTRIA 0,8% / 994
10	INDIA	20	MEXICO

0,7% / 913

1,1% / 1.408

SIZE OF COMPANIES



TOP 10 INDUSTRIES

1	ELECTRICAL ENGINEERING & ELECTRONICS	9,7% 12.326
2	MACHINERY & PLANT CONSTRUCTION	6,2% 7.846
3	AUTOMATION TECHNOLOGY	6,1% 7.726
4	RESEARCH & DEVELOPMENT	4,8% 6.106
5	AUTOMOTIVE & VEHICLE INDUSTRY (INCL. SUPPLIERS)	4,2% 5.338
6	OTHER MANUFACTURING INDUSTRY	3,1% 3.977
7	IT-CONSULTING	3,1% 3.933
8	PUBLIC ADMINISTRATION & SERVICES	3,0% 3.769
9	CLOUD & INFRASTRUCTURE	2,7% 3.487
10	MANAGEMENT CONSULTANCY	2,4% 3.036

POSITIONS

26% TOP MANAGEMENT

43%
DECISION
MAKERS

17% EXECUTIVE POSITION

49% EMPLOYEES AND OTHERS

8% PUPILS, TRAINEES, STUDENTS

TOP 10 POSITIONS

1	BOARD OF DIRECTORS, EXECUTIVE BOARD, MANAGEMENT	17,5%	22.208
2	RESEARCH & DEVELOPMENT	12,9%	16.425
3	human resources & hr	9,1%	11.493
4	IT & SOFTWARE DEVELOPMENT	8,6%	10.936
5	MANUFACTURING, PRODUCTION, QUALITY CONTROL	8,0%	10.215
6	ADMINISTRATION & MANAGEMENT	6,9%	8.755
7	DISTRIBUTION & TRADE	6,0%	7.661
8	BUSINESS DEVELOPMENT	4,7%	5.992
9	marketing & advertising	3,4%	4.344
10	PURCHASING & PROCUREMENT	3,2%	4.071

FIELDS OF INTEREST

Visitors of the Digital
Ecosystems halls named
7.900 5G and Wireless
Technology/ Cloud ICT as
field of interest!
70 % from Germany and
> 50 % are in leading
function!

1	Industrie 4.0 / Manufacturing-X	34,3%	11	FUTURE OF WORK	16,3%
2	AUTOMATION & SENSOR TECHNOLOGY	32,9%	12	DIGITAL ENERGY & ENERGY EFFICIENCY	16,3%
3	AI & MACHINE LEARNING	32,0%	13	ADDITIVE MANUFACTURING	16,3%
4	ROBOTICS	27,7%	14	CARBON-NEUTRAL PRODUCTION	15,7%
5	DIGITALPLATFORMS	22,2%	15	ENERGY FOR INDUSTRY	13,7%
6	PROCESS AUTOMATION	22,1%	16	ENERGY MANAGEMENT & CONSULTING	13,6%
7	DRIVE TECHNOLOGY	19,7%	17	WIRELESS TECHNOLOGY & 5G/ CLOUD/EDGE COMPUTING & INFRASTRUCTURE	13,4%
8	HYDROGEN & FUEL CELLS	19,7%	18	METAL PARTS, COMPONENTS & SOLUTIONS	13,3%
9	E-MOBILITY & CHARGING INFRASTRUCTURE	18,4%	19	IT/OT SECURITY	12,6%
-10	RESEARCH & TECHNOLOGY TRANSFER	18,3%	20	STARTUP-SERVICES	12,3%

5G and Industrial Wireless Arena Review

Exhibition Space

- -> 4.200 sqms arena space, incl. estm. 530 sqms stage and lounge
- -> 71 x Registrations within the arena (40 x booked packages)
 - -> 24 new registrations
 - -> 27 co-exhibitors
 - -> 4 self construction (328 sqms)

Conference Stage (5 days)

-> estm. 3.400 listener (1.496* onsite unique scanned listener & 890 online unique listener)

*10 % – 15 % no permission for scanning, no double scanning of persons

- -> 60 % German, 5 % US, 3 % China
- -> 69 program points with 108 speakers
 - -> 30 lectures, 18 talks, 13 Panels, 8 Best Practice



5G & Industrial Wireless Conference Stage Review Visitor Insights

Job Function Top 5

- Research & Development (estm. 16 %)
- IT & Softwaredevelopment (estm. 13 %)
- Board, CEO & Management (estm. 13 %)
- Telecommunication (estm. 12 %)
- Marketing & Advertising (estm. 6 %)

Branches Top 5

- Telecommunication Services (estm. 10 %)
- Research & Development (estm. 6 %)
- IT Consulting (estm. 6%)
- Electronic engineering (estm. 5%)
- Cloud & Infrastructure (estm. 5%)

*unnamed estm 19 %!



- Employee/ Skilled Worker (estm. 25 %)
- Head of Department, Team Lead (estm. 20 %)
- Board, CEO & Management (estm. 15 %)
- Postgraduate, Research Associate (estm. 9 %)
- Other Employee (estm. 7%)



THE EXHIBITION CENTER 2025 PERFECT LOCATION



SMART MANUFACTURING

Drive Technology & Fluid Power Automation & Sensor Technology Robotics & Logistics Automation



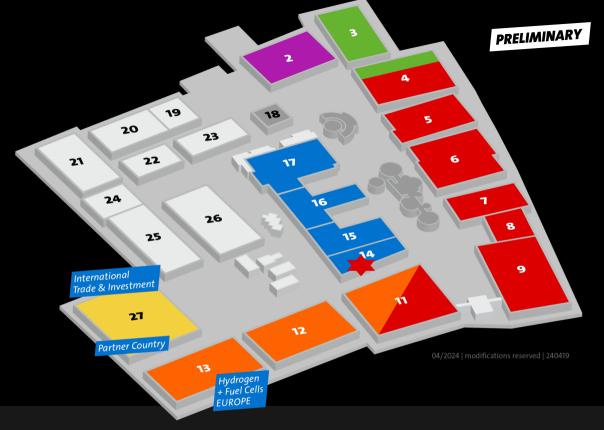
DIGITAL ECOSYSTEMS

Business Management Software
Digital Platforms / Data Management / Cloud
Engineering Software / Industrial Metaverse
IT/OT Security, 5<u>G</u> & Wireless Technology



ENERGY FOR INDUSTRY

Energy Technology, Energy 4.0, Hydrogen & Fuel Cells



HALLE TBA

COMPRESSED AIR & VACUUM TECHNOLOGY



ENGINEERED PARTS & SOLUTIONS

Lightweight Construction, Plastics & Innovative Materials, Metal Parts, Components & Solutions



INTERNATIONAL TRADE & INVESTMENT



FUTURE HUB

Research & Technology Transfer Quantum Technologies

(Draft) Floor Plan Hall 14 HM25— Center of Industrial 5G

Elements of the Arena: Conference Stage Lounge/ Networking Exhibition Space



5G and Industrial Wireless Arena

Overview Prices HANNOVER MESSE 2025

Detailed scopes of services & prices HM25

Participation format - packages Services: Stand construction, stand furnishing, WLAN, catering, access to the stage (call for paper)

- Silver (approx. 9m²) For second participation
- Gold (approx. 16 m²)
- For second participation
- Platin (approx. 25 m²)
- For second participation
- Startup (approx. 9m²)
- Joint pavilion model
- Incl. 5 co-exhibitors

11.500 €* 7.400 €*

14.400 €* 10.900 €*

> 18.900 €* 13.900 €*

3.100 €*

39.900 €*

Additional participation formats

Pure space, own stand construction docked to the Arena

Standard price

- *VAT not included
- *Registration fee not included
- *Technical details for the show cases have to be clarified beforehand
- * Second participation means: main exhibitor registration outside of the Arena

5G & Industrial Wireless Conference Stage Timeline – Next steps

Sales/ Communication

Timeline

June: finalisation sales brochure

sponsoring option conference stage

Sep: theme setting

implemation Call for Paper

Nov/Dec start Call for Paper

Feb25: close Call for Paper

lecture election jury programm publication

What's new:

Extra landing page at hannovermesse.de for 5G & Industrial Wireless

