THE TRADE FAIR FORWARDING AGENT TARIFFS

Deutsche Messe

Event your business.

The Trade Fair Forwarding Agent Tariffs

General

1.

The use of cranes, power-driven forklift trucks with driver's seat, truck-mounted forklift trucks, electric high and low-lift trucks with standing or sitting positions, and similar industrial trucks on the exhibition grounds is reserved **exclusively for forwarding agents authorised by Deutsche Messe** (see Item 8).

These contract forwarding companies exercise the exclusive forwarding rights on the exhibition grounds, i.e. loading and unloading activities, transport of exhibits, stand structures, etc., including the providing of any auxiliary equipment and customs clearance for temporary or permanent importation.

2.

Contracts for forwarding services within the meaning of Clause 1 are concluded directly between the client and the contract forwarding company.

The trade fair forwarding agent tariffs 1 to 4 listed below apply to all services performed by the contract forwarding companies of Deutsche Messe at the Hannover fairground.

These charges for services provided by the trade fair forwarding companies are maximum rates excluding statutory VAT.

3.

Services that are not listed in the trade fair forwarding agent tariffs are invoiced by the contractual forwarding agents on the basis of their own tariffs or individual agreements between the contractual forwarding agent and the client.

4.

The latest version of the German Freight Forwarders' Standard Terms and Conditions (ADSp) shall apply to orders placed with contract freight forwarders on the basis of the trade fair forwarding rates. Section 23 ADSp limits the statutory liability for damage to goods in accordance with § 431 HGB (German Commercial Code) to 8.33 SDR/kg for damage in the forwarder's custody.

For heavy transports and crane work with unit weights of more than 20 tonnes, however, the freight forwarders are liable in accordance with the latest version of the General Terms and Conditions of the German Federal Association for Heavy Transports and Crane Work (BSK).

The ADSp and BSK are available for inspection at the business premises of the contract freight forwarders.

5.

The liability of the forwarding agents is based on the scope of the placed order. Unless otherwise agreed and the order includes delivery to the exhibition stand or collection from the exhibition stand, liability ends when the exhibition goods and empties are deposited at the customer's exhibition stand and, in the case of return transport, begins with the start of the transport process from the exhibition stand. This also applies if the exhibitor is not present.

6.

Transport, storage and/or exhibition insurance policies are only taken out by the forwarding agents or Deutsche Messe on special order. Without such an order, shipments remain uninsured. Due to legal and contractual limitations of liability, it is strongly recommended that transport, storage and/or exhibition insurance be taken out through the contract forwarding agents or Deutsche Messe.

7.

The trade fair forwarding tariffs listed are valid from 1 January 2025 until they are replaced by new trade fair forwarding tariffs.

The Trade Fair Forwarding Agent Tariffs

8.

The following forwarding agents are authorized by Deutsche Messe:

Kühne + Nagel (AG & Co.) KG
KN Expo & Event Logistics

Europaallee – Bürohaus 6
D-30521 Hannover
Fon +49- (0)511/820980-100
Fon +49- (0)40/30333-2800
Fax +49- (0)511/820980-270
customer.event@kuehne-nagel.com
https://home.kuehne-nagel.com

Webshop:
https://fairlog.kuehne-nagel.com

DSV Fairs & Events GmbH

Logistikzentrum Messegelände Hannover
Karlsruher Straße 10
D-30519 Hannover
Fon +49-(0)511/89-20061
+49-(0)511/87005-0
Fax +49-(0)511/87005-150
fairs.hannover@dbschenker.com
www.dsv.com

Online Order Service:
https://fairs.dbschenker.com

The Trade Fair Forwarding Agent Tariffs

Deutsche Messe

Trade Fair Forwarding Agent Tariff No. 1

Groupage cargo

The following calculation rates include all additional costs such as disposition and communication fees, etc. A service fee of 30.00 € is charged per each single order.

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

1.1	**Forwarding and storage of groupage cargo**	Rate for every 100 kg or portion there of (max. of 2,500 kg per shipment)*
1.1.1	Unloading and arranging of goods at the forwarding agent's warehouse; short term storage for up to a max. of 5 days; transport to exhibitor's stand	40,00 €
1.1.2	Transport from exhibitor's stand to the forwarding agent's warehouse, short term storage for up to a max. of 5 days; loading of goods onto forwarding vehicle for shipping	40,00 €
1.1.3	Min. charge per shipment = rate for 200 kg (volume factor: 1 cubic meter = 200 kg)	200 kg
1.2.1	Long-term storage (6 days or longer)	on request

* Larger shipments shall be charged in accordance with Trade Fair Forwarding Agent Tariff No. 2, or else on the basis of separate agreements.

Trade Fair Forwarding Agent Tariff No. 2

Personnel & Equipment

The following calculation rates include all additional costs such as disposition and communication fees, etc. A service fee of 30.00 € is charged per each single order.

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

2.1 **Fork-lift with driver**** incl. travelling time; min. rental time of 1 h

	Lifting capacity	€/hour
2.1.1.	up to 3 to	139,00
2.1.2.	up to 5 to	149,00
2.1.3.	up to 8 to	161,00
2.1.4.	up to 10 to	184,00
2.1.5.	over 10 to	to be agreed

For a continuous operating time of more than 5 hours, the hourly rates are reduced by 15 %.
In the case of early assembly and extended dismantling, the minimum charge for a forklift truck with driver is 2 hours plus 0,5 hours for arrival/departure.

2.2 **Mobile crane with driver*****

Lifting capacity	€/hour	min. of 2 h, plus 2 h of travel time plus setup costs
up to 30 to	208,00	
up to 40 to	228,00	
up to 50 to	258,00	
up to 50 to	to be agreed	

In the case of early assembly and extended dismantling, the minimum calculation for a mobile crane with driver 3 hours plus 2,5 hours arrival/departure plus setup costs.

2.3 Truck, semi-trailer/low-loader combination or swap-body truck with driver

	Max. permissible gross vehicle weight	€/hour	incl. travelling time; min. of 1 h
2.3.2	up to 7,5 to	83,00	
2.3.2	up to 7,5 to	110,00	

2.4 Truck trailer, manual pallet lifter or similar non-motorized moving equipment

	Max. payload	€/hour	min. of 1 h
2.4.1	up to 1000 kg	23,00	105,00 € per day
2.4.2	Maschinen-Trolley	80,00	390,00 € per day

** However, the special equipment included in the calculation rates does not include For forklift trucks: lifting height over 550 cm, crane arm / gallows: Surcharge per hour 35,00 €. Possible slings like ropes/ shackles: Surcharge per hour 25,00 €.

*** Hook-load insurance and heavyweight load risks in accordance with BSK terms and conditions (see also page 1): 6% of total order amount.

Personnel and equipment will be invoiced based on the time actually needed to perform the work or as previously arranged with and duly signed for by the ordering party.

Periods of less than an hour will be rounded up to the next full half hour.

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

Trade Fair Forwarding Agent Tariff No. 3

Transport & Storage of Empty Packaging / Full goods

A service fee of 30.00 € is charged per each single order.

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

3.1.1 Transport & storage of empty packaging (empties)

Pick-up at the exhibitor's stand, labeling, transport to and collection from on-site warehouses designated by Deutsche Messe, delivery to the exhibitor's stand, incl. all extras such as scheduling and communication charges, fork-lift assistance, etc.

Price per cubic meter or portion thereof, for each piece to be handled (per stand and per order)	52,00 €
Express surcharge for return delivery up to 3 hours after the end of the fair per cbm started	13,00 €
Min. charge	2 cbm

Volume discount per ordering party /invoice recipient and exhibition:

from overall 50 cubic meters	5%
from overall 100 cubic meters	10%
from overall 250 cubic meters	15%

Relevant information:

Examples of empties: pallets, cases, crates, machine cradles. The invoiced volume is determined by the volume of cubic space they fill upon receipt.

The breakdown of large crates into individual loads as well as the stacking and securing of packing materials at the exhibitor's stand is charged for separately, in accordance with Trade Fair Forwarding Agent Tariff.

Material containing not only packaging but also exhibition goods, stand-building materials, tools, etc. is not regarded as "empty packaging", and thus also not treated as such in terms of liability. Storage and charges for these items as per point 3.1.2.

Empties which are no longer needed must be clearly marked as "waste" and handed over to an authorized waste disposal subcontractor.

3.1.2 Transport & storage of full goods

Pick-up at the exhibitor's stand, labeling, transport to and collection from on-site warehouses designated by Deutsche Messe, delivery to the exhibitor's stand, incl. all extras such as scheduling and communication charges, fork-lift assistance, etc.

Price per cubic meter or portion thereof, for each piece to be handled (per stand and per order)	76,00 €
Express surcharge for return delivery up to 3 hours after the end of the fair per cbm started	19,00 €
Min. charge	2 cbm

Trade Fair Forwarding Agent Tariff No. 4

Customs Clearance of Exhibition Materials at the On-Site Customs Office

A service fee of 30.00 € is charged per each single order.

4.1	**Importation**: Clearance of customs dispatch notes, ATA Carnet processing, import clearance for temporary or definitive import (purchase)		
4.1.1	Charge per dispatch note, incl. issuance of customs declaration for a maximum of 1 tariff heading each additional tariff item 25,00€	190,00 €	
4.1.2	Charge for customs security filing (customs declaration) per month or portion thereof as a percentage of the commercial or CIF value of the goods	0,75 %	min. charge 45,00 €
4.1.3	Commission on advanced duties and tax (definitive import) per month or portion thereof	3 %	min. charge 45,00 €
4.1.4	Surcharge of late orderers for delivery of customs goods 3 working days before the start of the event	25 %	on above conditions
4.1.5	Surcharge of late orderers for delivery of customs goods 1 working days before the start of the event	50 %	on above conditions
4.2	**Re-exportation:** Clearance of temporary importation and processing of customs dispatch notes (T form and Carnet)		
4.2.1	Charges: see sections 4.1.1.		
4.2.2	Export customs bond fee per month or portion thereof as a percentage of CIF value	0,75 %	min. charge 45,00 €
4.3	All other charges such as customs officer fees, translations, four or more tariff headings, etc.: to be invoiced at cost.		